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## **Midwest Independent BankersBank welcomes ICI Consulting as Endorsed Partner for Core Processing Contract Negotiation**

**Jefferson City, MO** – Midwest Independent BankersBank (MIB) is pleased to announce the selection of ICI Consulting as an Endorsed Partner for Core Processing Contract Negotiation. Headquartered in St. Petersburg, FL, ICI is a financial institution consulting partner that provides core and ancillary systems evaluation services.

"MIB is pleased to bring the experience and expertise of ICI to the community banks throughout the Midwest. This relationship will allow MIB's customers to obtain valuable cost savings and expanded service solutions through ICI's veteran core negotiation consultants. I am confident our customers will see value in this new alliance," said Matt Sinnett, President of MIB.

ICI has evaluated the solutions and negotiated contracts with every major core processing vendor. ICI delivers the analysis required to assist financial institutions in making a streamlined, solid vendor decision, while obtaining the software required at a fair market price with favorable contract terms.

"Since 1994, ICI has worked with Financial Institutions throughout the U.S. and abroad. With MIB's selection of ICI as its endorsed partner for Core Processing Contract Negotiations, we are honored to serve their bank customers," stated Greg Schratwieser, ICI President and CEO. "Our mission is to provide valuable services to assist banks in selecting the best solutions to support their business, while saving time and money in the process. The partnership with MIB will enable ICI to fulfill that mission, providing measurable results to their clients," said Schratwieser.

### **About Midwest Independent BankersBank**

MIB provides a wide array of correspondent banking services to approximately 500 financial institutions throughout the Midwest. Based in Jefferson City, MIB's banking services are provided exclusively to financial institutions.

### **About ICI Consulting**

Since 1994, ICI Consulting has helped banks to assess, cost justify, evaluate, and convert core processing, digital banking, EFT, lending, document imaging, CRM, check processing and branch solutions. ICI has performed over 1,000 engagements for over 600 bank and credit union clients in 50 U.S. States and in countries on 4 Continents.

If you wish to schedule a [complimentary Core Pricing Analysis](#), please contact your MIB relationship manager or Doug Childress, at [dchildress@ici-consulting.com](mailto:dchildress@ici-consulting.com) or 417-737-9706.

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